



10 - 12 August 2016 | Pragati Maidan, New Delhi, India
**International Exhibition on
Latest Machine Tools and Engineering Products**



Organiser



Supported by

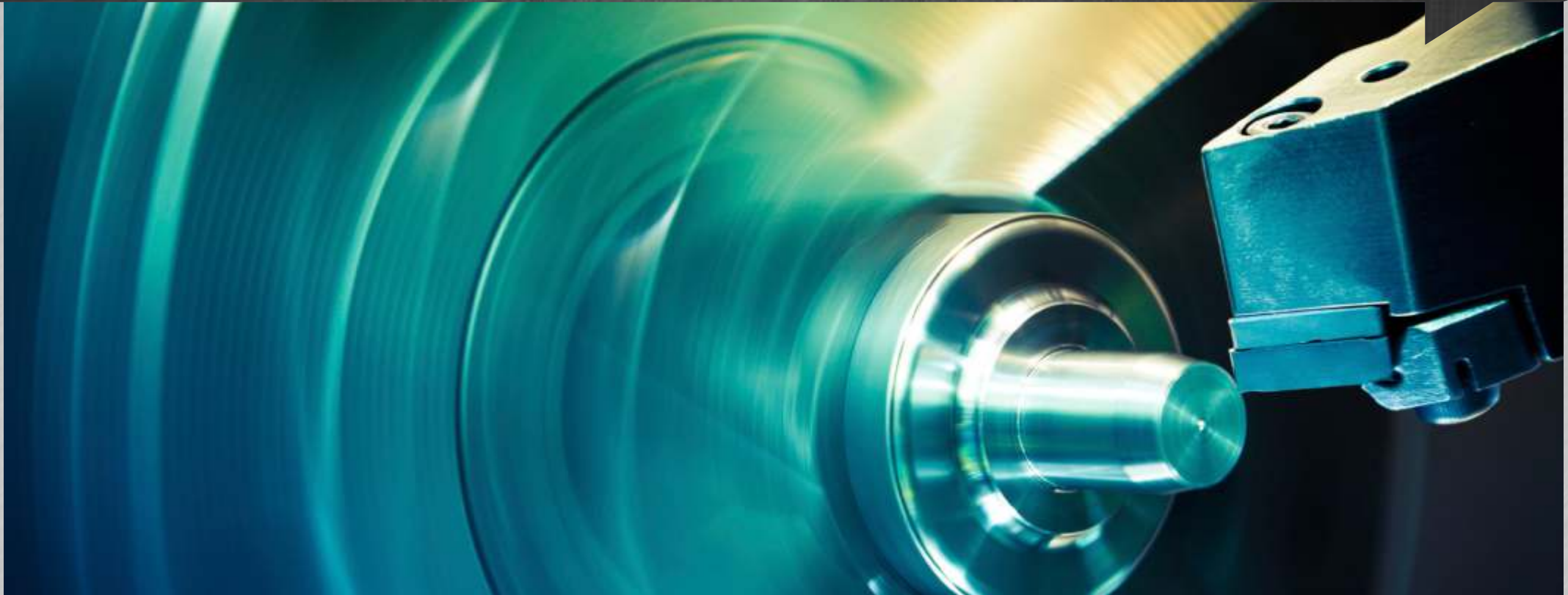


Indian Machine Tools Industry

Machine Tools Industry in India has been getting the much needed boost from the “Make in India” initiative of the Government of India. As part of this initiative, several international firms have been entering the Indian machine tools sector through joint ventures or by setting up wholly owned subsidiaries in India; making the industry grow exponentially. Currently India ranks 14th in production and 10th in the consumption of machine tools in the world, as per the 2015 Gardner Business Media survey and is all set to become a key player in the global machine tools industry. In times to come, India is likely to see substantial growth in high-end machine tool manufacturing, and with emphasis on Make in India and manufacturing growth, the machine tools sector will serve as the mother industry.

According to industrial experts, due to the stagnating manufacturing capacity and falling growth rate for the machine tools industry in the developing economies, shifting focus to low-cost, high-skill geographies like India, has become imperative. The Indian machine tools industry comprises of around 160 players in the organised sector and around 400 units in the small ancillary sector.





11th IMEX – 2016 India's leading International business exhibition on engineering products and machine tools From 10th to 12th August 2016 at Pragati Maidan, New Delhi

IMEX is India's leading international business exhibition on engineering products and machine tools. The steady growth of the event, which has already seen 10 editions, is a reflection of the increasing capabilities as well as the potential of Indian machine tools sector. The previous edition of IMEX and co-located shows witnessed global participation from 18 countries with over 6000 trade visitors to the leading B2B platform for the machine tools industry.

Over the years IMEX has proved to be the ultimate facilitator for b2b cooperation between manufacturers and consumers of all hues connected to Engineering, Machinery and Manufacturing industry. IMEX has been instrumental in driving the growth of Indian Machine Tools Industry and its key emphasis is on showcasing the latest technologies and equipment catering to Engineering and Machine Tools Industry.

IMEX 2015 was one of the largest specialised-trade fair that attracted buyers and manufacturing professionals and enhanced technology efficiency across sectors of Aerospace, Food Processing, Packaging, Pharmaceuticals, Printing, Railways, Pumps and Diesel Industry and other allied sectors. IMEX 2015 was built on the exceptionally good response of previous editions held in the past, which set new standards in terms of increased footfalls, as well as, new serious enquiries and business generation



224 Leading Exhibitors from
13 Countries

Belarus, China, Germany, France, India, Italy, Poland, Russia, Spain, Switzerland, UAE, UK & USA

7000 Sqm
Gross Exhibition Area

5652 Trade Visitors
from **25 Countries**

Including

Africa, China, Ethiopia, Germany, Hong Kong, India, Italy, Japan, Kenya, Korea, Kuwait, Malaysia, Poland, Qatar, Russia, Saudi Arabia, Singapore, Switzerland, UAE, United Kingdom, USA, Vietnam

Supported by



Ministry of
Earth Sciences
Govt. of India



Exclusive Knowledge Partner

FROST & SULLIVAN

Special Technology Pavilion by
Liaoning Anshan Municipal Bureau of Foreign Trade and Economic Cooperation China

Silver Partner



Launch of White Paper by
Frost & Sullivan



Technical Conference on
“**Metal Industry: A Basket of Opportunity to Harness**”
Organised By
Frost & Sullivan



Asian Metallurgy Summit
Organised By
Steel World & Metal World

Exhibitor Profile

- Abrasive Tools
- Assembling Systems and Industrial Robots
- Automatic Control Systems
- Bar, Section and Tube Working Machines
- Boring Machines
- Die Casting Machines
- Drilling Machines
- Electro Erosion Machines
- Electro-discharge Machines
- Finishing and Cutting Tools
- Flexible Manufacturing Systems
- Forging Machines
- Gear Cutting and Finishing Machines
- Grinding Centres
- Hardening and Heating Machines
- Honing, Lapping, Polishing and Deburring Machines
- Hydraulics & Pneumatics
- Lathes
- Machines for the Production of Bolts, Screws, Nuts and Rivets
- Machines for Unconventional Operations
- Machining Centres
- Material Handling Equipments
- Measuring and Testing Systems
- Milling Machines
- Plastic Processing Machines
- Presses
- Process Control Systems
- Process Monitoring Systems
- Production Control and Networks
- Sawing and Cutting-off Machines
- Screwing and Threading Machines
- Sheet Working Machines
- Slotting and Broaching Machines
- Special Production Machines
- Special Purpose Machines
- Testing Machines
- Wire Forming Machines
- Wood Working Machines
- Work and Tool Holders

The List is not Exhaustive



Visitor Profile

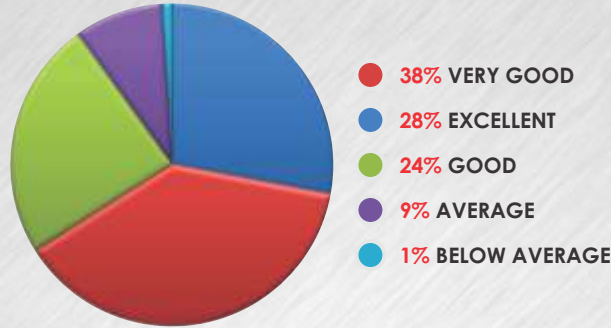
- Aerospace
- Agricultural Machinery
- Auto components
- Automotive
- Chemicals
- Computer Peripherals
- Defense
- Earth Moving Equipment
- Electrical & Electronics
- Food Processing Equipment
- Household Appliances
- Industrial Machinery
- Packaging Machinery
- Pharmaceuticals
- Plastics
- Printing Machinery
- Pumps & Diesel Engine Industry
- Railways
- Textile Machinery

The List is not exhaustive

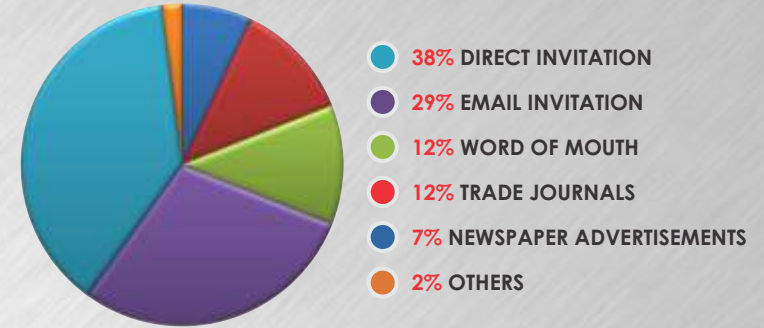
Visitors Turnout

Day	Show Timing	No. of Visitors
Day 1	10 am - 6 pm	2,002
Day 2	10 am - 6 pm	2,032
Day 3	10 am - 4 pm	1,618
		Total - 5,652

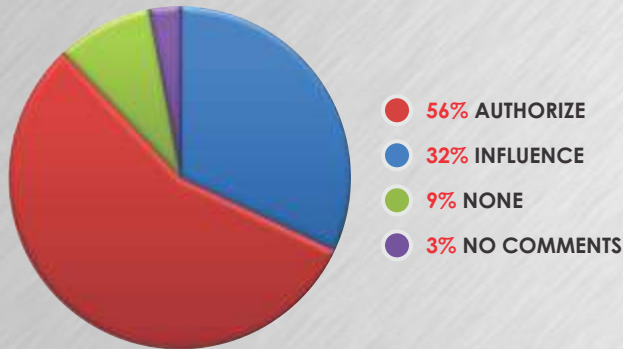
Rating the Exhibition



Source of Information About the Show



Role in decision making process



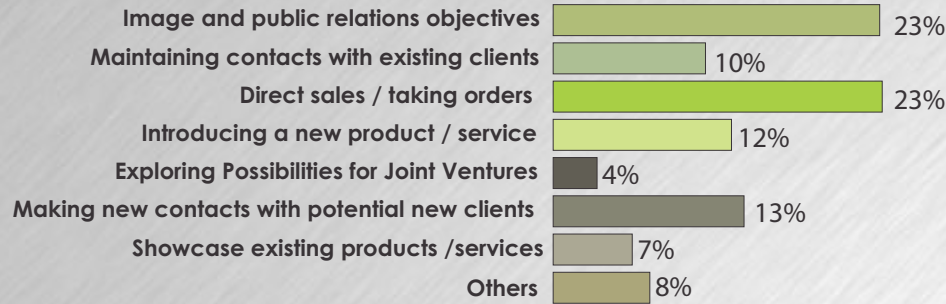
Key Sectors of Interest

- Process Control Systems
- CAD/CAM Production Equipment
- Turning Centres
- Machining Centres
- Grinding Centres
- Special purpose machines
- Lathes
- Drilling machines
- Sawing and cutting-off machines
- Presses
- Forging machines
- Wire forming machines
- Abrasive tools

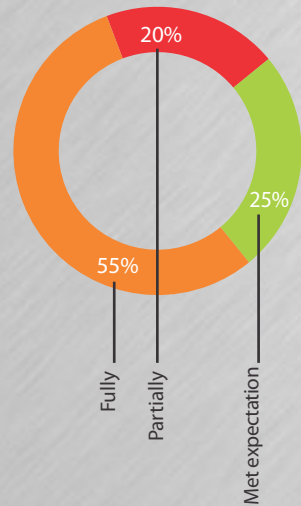
Factors which influenced their visit

- Opportunity to buy new products
- Variety of products on display
- Networking Opportunity with Industry Leaders
- New Suppliers
- To gather general information
- Opportunity to look for dealerships

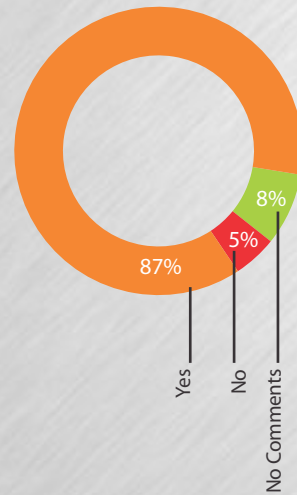
Objective of Participation



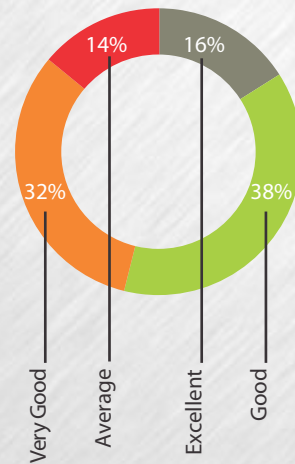
Accomplishment of Participation Objectives



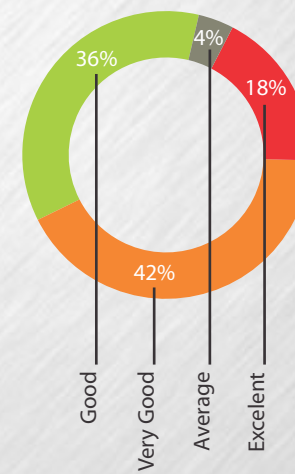
Cost Effectiveness in Participation



Exhibition Arrangements



Quality of Business Visitors



Infrastructure and service is good... ” ”

Vivek Kumbhojkar

Director, Omkar Supranatural Pvt. Ltd., India

It was quite a good show and we really appreciate your efforts. We thank all your team who is totally cooperative and wish these events happen more frequently. We are also happy to inform you that we have got many prospective buyers under one roof. Thanks once again and see you soon to contact us in future interactions. ” ”

Pradeep Desai

Sales Manager, IR Technology, India

Satisfied with your exhibition services. Had a good experience. Received good enquiry and overall a very good experience. We will definitely take part next year. ” ”

Kirit Vadhavia

Executive Committee Member, vadodra Chamber of Commerce and Industry, Horizon Industrial Park, India

Everything was well organized. Many people with whom we just communicated by e mail, we met them here personally. Hope the business will go well. ” ”

Wolfgang Kulow

Director, Kipling Holding LLP, Belarus

For us to promote USETEC trade fair in Germany, the UMEX show was very good..Thanks to the organizing team for being helpful in every matter. Having an Indian staff also helped because of the hindi language. We will be happy to continue the co operation UMEX-USETEC over the next years... ” ”

Gregor Jeziorkowski

Marketing and Exhibitor Service, Hess GmbH, Germany

The event was organized nicely and the quality of visitors was also good. ” ”

Vardhaman Shah

Director, Suresh Indu Lasers Pvt Ltd, India

First time we participated in this fair: Excellent support through e mail marketing, sms and interviews. Well organized and professional success. Good visitors from trading can give more information after evaluation. ” ”


Dheepan Ramalingam

General Manager, Ringfeder Power Transmission India Privete Limited, India



Co-Located Events 2016

5 highly specialized concurrent shows, to create a mega business platform for **Metal, Machinery, Technology, Engineering and Tools** sectors in India



**MINERALS
METALS
METALLURGY
MATERIALS**
www.mmm-expo.com



UNEX™
USED MACHINERY EXPO
www.umexonline.com

Asia's Latest
Used Machinery
Exhibition



TECHINDIA™
ENGINEERING AND MANUFACTURING EXPO
www.techindiaexpo.com

Pumps, Valves &
Compressors
Gears, Motors & Controls
Bearings, Shafts & Couplings



**HAND TOOLS™
EXPO 2015** **FASTENER™
EXPO 2015**
www.iihtexpo.com

International Exhibition on
Hand Tools , Power Tools ,
Fasteners, Industrial Tools
& Lubricants Industry



CWE™
CUTTING AND WELDING EQUIPMENTS EXPO
www.cweonline.in

Cutting
and Welding
Equipments

Unlimited Opportunities at IMEX 2016

AS AN EXHIBITOR

- Display your latest machinery, technology, products and services to highly focused trade visitors, trade media and delegations
- One to one interaction with the industry at one location
- Brand building among industry and end users
- Explore new business and investment opportunities

AS A SPONSOR

- Benefit from an ideal time, place and opportunity to get noticed
- Stand out from the crowd
- Enhance your leadership status
- Project a long lasting brand image to a targeted audience

AS A VISITOR

- Find about the latest technology, machinery and services available in the market
- Find availability of raw materials, alternate suppliers of machinery, equipment and spares
- Find about sources of investments & funding
- Find networking Opportunities with professionals & skilled manpower

Contact us for more Information



ORGANISED BY ITEI **International Trade and Exhibitions India Pvt. Ltd.**

CIN No - U92490DL2004PTC124343

1106-1107, 11th Floor, Kailash Building, Kasturba Gandhi Marg, New Delhi - 110001, India

Tel: 91-11-40828282, Fax: 91-11-40828283, Web: www.itei.in, www.ite-exhibitions.com

Vivek Bohra, Assistant Manager - Sales, Ph. +91 11 40828226, E. vivek.bohra@itei.in
Abhilasha Bahadur, Assistant Manager - Sales, Ph. +91 11 40828219, E. abhilasha@itei.in