

Post Show Report

IMEXTM

MACHINE TOOLS EXPO

International Exhibition on
Latest Machine Tools and
Engineering Products

13 - 15 September 2015 | Bombay Exhibition Center, Mumbai, India

CO-LOCATED SHOWS



Organiser



Supported by



Knowledge Partners



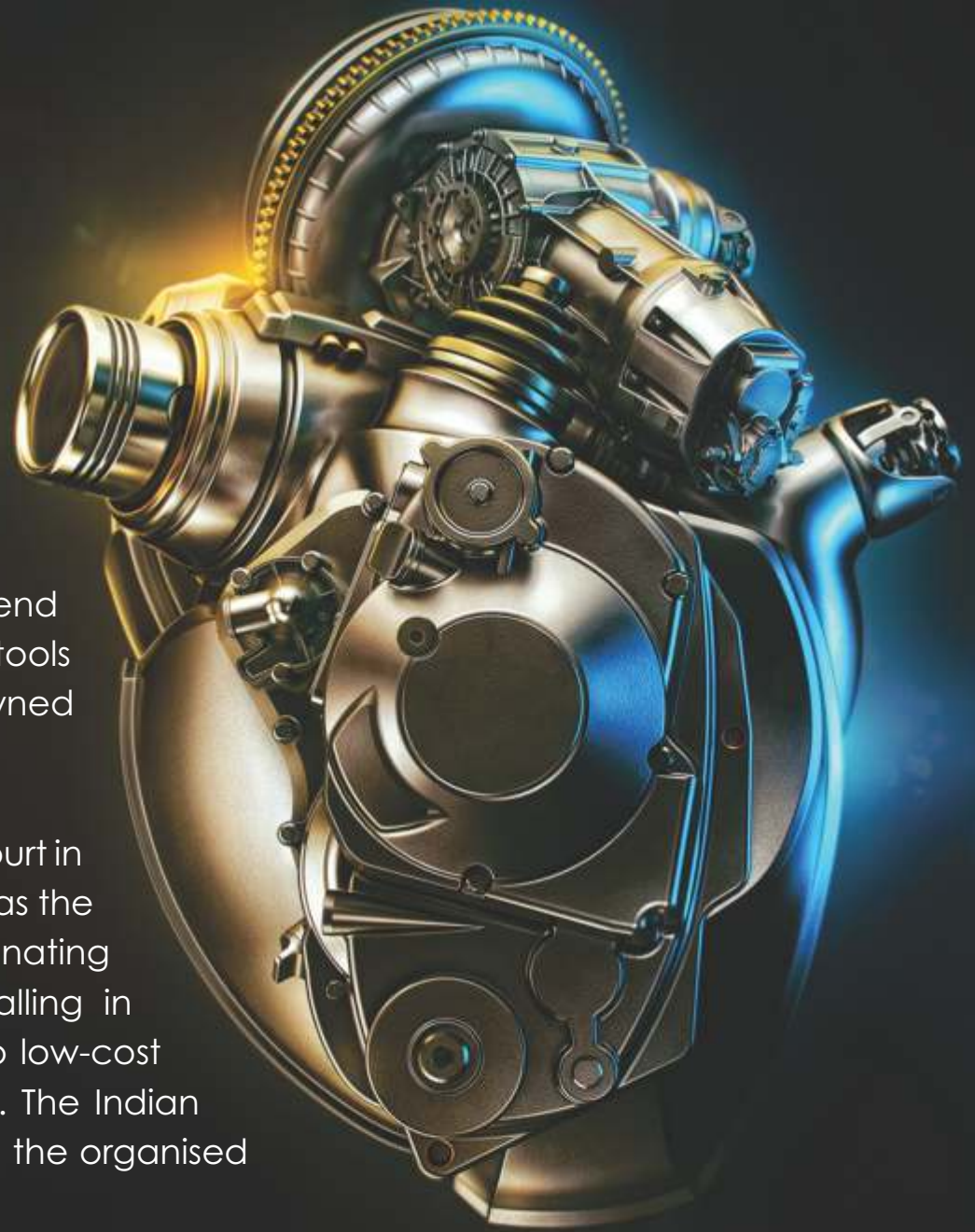
Silver Partner

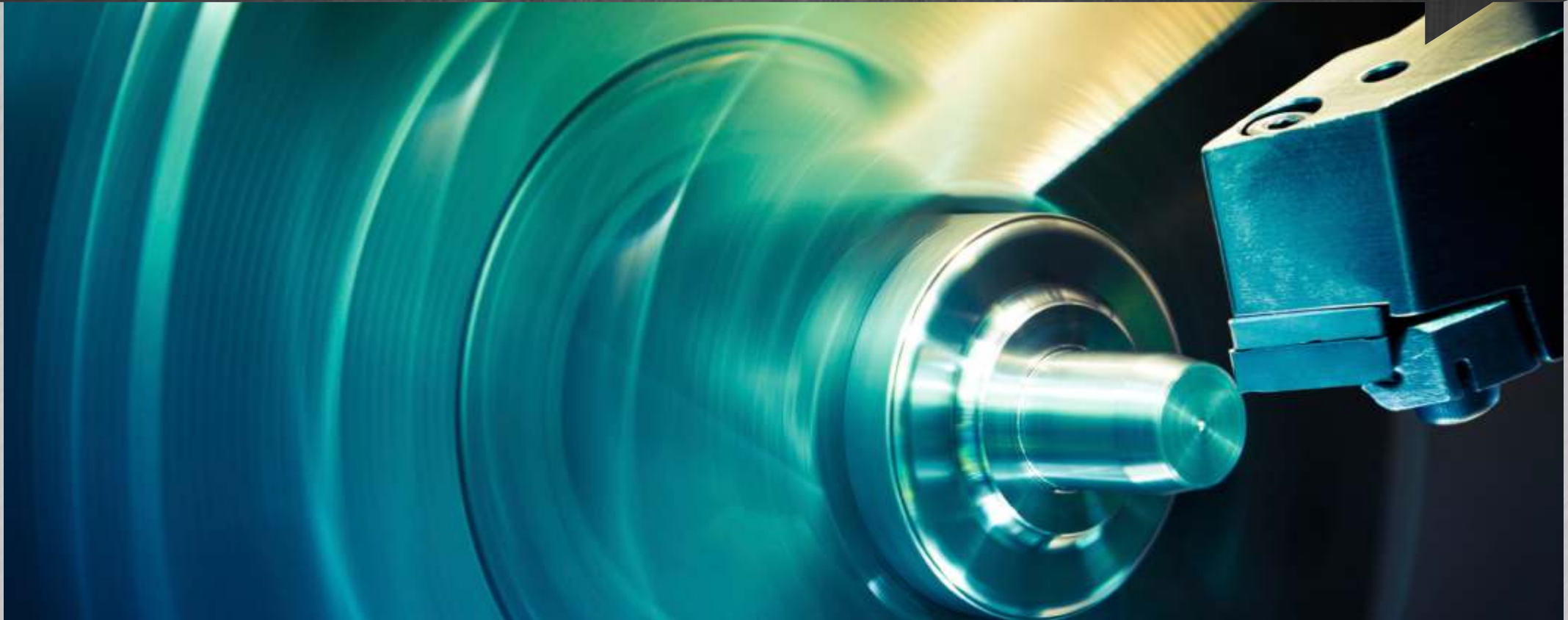


Indian Machine Tools Industry

India stands 17th in production and 12th in the consumption of machine tools in the world. The country is set to become a key player in the global machine tools industry and is likely to see substantial high-end machine tool manufacturing, even as China keeps its lead in lower end volumes. Several firms have entered the Indian machine tools sector, or announced plans for joint ventures or wholly owned subsidiaries in India.

Industry experts say that the phenomenon is linked to the spurt in manufacturing, for which the machine tools sector serves as the mother industry. Since, the manufacturing capacity is stagnating and the growth rate for the machine tools industry falling in developed economies, shifting machine tool capacity to low-cost high skill geographies like India, has become imperative. The Indian machine tools industry comprises of around 160 players in the organised sector and around 400 units in the small ancillary sector.





IMEX is a leading Business Exhibition on Engineering products and Machine Tools which took place from 13th Sept – 15th Sept, 2015 at Bombay Exhibition Centre, India. IMEX 2015 showcased the exhaustive range of innovations and technological refinements in the complete product segment of Presses, Lathes, Die Casting, Forging, Material Handling and other allied industry sectors.

IMEX proved to be the ultimate facilitator for b2b cooperation between manufacturers and consumers of all hues connected to Engineering, Machinery and Manufacturing industry.

Over the years IMEX has been instrumental in driving the growth of Indian Machine Tool Industry. The key emphasis of IMEX is to showcase latest technologies and equipment catering to Engineering and Machine Tools Industry. IMEX 2015 was one of the largest specialised-trade fair that attracted buyers and manufacturing professionals and enhanced technology efficiency across sectors of Aerospace, Food Processing, Packaging, Pharmaceuticals, Printing, Railways, Pumps and Diesel Industry and other allied sectors." Imex 2015 was built on the exceptionally good response of previous editions held in the past, which set new standards in terms of footfalls as well as new serious enquiries and business generation.



Udo Schuerzmann
Managing Director
ITEI

On behalf of International Trade and Exhibitions India Pvt Ltd (ITEI), I have great pleasure in extending my greetings and good wishes to all the participants and visitors on the occasion of World of Metal, UMEC, IMEX, CWE & Tech India, being held at Bombay Exhibition Centre, Mumbai, India.

This combined platform will be the confluence of the international & national industry players from Metal, Machinery, Technology & Engineering establishments. The one to one business meets and on the spot interactions with Exhibitors, Visitors, Government Officials, Consultants and Decision Makers will provide an excellent opportunity to enhance business within India and across national boundaries.

I am sure that the national and international participants will showcase contemporary technologies and practices which will provide an excellent opportunity to the technocrats, Govt. officials and other stakeholders for closer interaction which will be of great mutual benefit for sustained business development.

We extend a warm welcome to all the Participants and Visitors for their support and guidance in making this event a success. On behalf of International Trade and Exhibitions India Pvt. Ltd., I wish all the Participants and Visitors a happy and a successful event.



K L Mehrotra
Chief Convenor
World Metal Forum
Chairman, Indian Institute
of Metals- Delhi Chapter

India has vast storehouse of knowledge in various fields but general awareness of much of it is inadequate. We all live in a knowledge society; only those people who are able to convert knowledge into Skilled Action become its real asset. In this respect, our Hon'ble Prime Minister has aptly coined a statement MSDC "Make in India, Skill India, Digital India and Clean India". Thus a knowledge economy requires developing its workers as Knowledge Technologists who are flexible with analytical skills and act as a growth engines for an innovative and knowledge driven society.

Being a part of World Metal Forum, I firmly believe that Metal, Machinery, Technology and Engineering together constitute the largest and fastest growing sectors in the Indian Economy and conducting focused exhibitions like World of Metal, UMEC, IMEX, TechIndia & CWE shows the way forward for the next move. Such business events also provide unique opportunities for overseas companies to gain the first hand knowledge about the potential of Indian Manufacturing and Engineering industry for technology transfer.

I offer my compliments to Industry leaders, Participants, Supporting organizations and Trade media involved in this mega event and hope that it opens new avenues for all the stakeholders involved.



Bob Sadat
CEO
MTI Limited

MTI is proud to be confirmed as the official publication of the Ninth UMEC used machinery exposition from 13th Sept – 15th Sept, 2015 at the Bombay Convention and Exhibition Centre in Mumbai. MTI is the world's number one magazine and online portal for new and pre-owned machines, making it the optimum choice as the official UMEC 2015 publication. As always, I am sure the event will provide an exclusive opportunity for trade visitors to experience authentic used machinery and explore economical options for their machinery requirements. The manufacturing industry across India and the entire region is in the ascendancy, with used machinery sales proportionally matching this trend, particularly in southern Asia.

UMEC 2015 represents a premier opportunity for buyers and sellers alike to take their companies forward. The event builds on the exceptionally good response of previous editions held since 2007, each of which has set new standards in terms of footfall numbers as well as new enquiry levels and subsequent business generation. I would like to extend a warm welcome and best wishes to all the exhibitors and visitors at UMEC 2015.



Florian Hess
Managing Director
Hess GmbH
Organizer of USETEC GERMANY

We are delighted to be associated with the Asia's largest exhibition on Used Machinery, UMEX 2015 at Bombay Exhibition Centre, Mumbai from 13th – 15th Sept, 2015. The co-location of this event with other industry event will add value to UMEX 2015.

USETEC is the world leading trade fair for second hand machines held annually in Germany. Today India enjoys global recognition as the fourth largest demand center for used machinery. While the global economic scenario navigates through 'rough weather', India remains resilient towards maintaining its GDP above critical levels. This is clearly evident in the trends related to the demand for used machinery in India vis-à-vis the European markets. The synergies and complementarities between the EU and Indian markets may actually have expanded opportunities for new business in the midst of an economic crisis. I am sure all visitors at UMEX will get the best deal in used machinery to meet their business objective and also like to invite Indian industry to be the part of USETEC 2016, to be held in Karlsruhe/Germany from 25th to 27th April 2016. My compliments to ITEI for creating such a useful business platform!



Venkatesan Subramanian
Vice President
and Global Leader
Metals and Minerals
Frost & Sullivan

The Indian metal industry is witnessing significant opportunities arising from shifting end user preferences and increased demand from power, construction, infrastructure and manufacturing. Global urban population is growing at two percent which will increase per capita metal consumption in the next five years. Till now, slow industrial growth in India had adversely impacted metal usage levels. Redirecting operations to effectively tap into this demand will give the industry its global competitive edge.

The global Metals and Minerals team at Frost & Sullivan has been successfully transforming each consulting engagement into client value enhancement. The team combines the extensive knowledge of industry experts and skilled consulting and research professionals to provide:

- Global industry analysis, Growth Consulting (strategy consulting), Market Forecasts
- Insights into benchmarks and emerging technologies
- Identification of new technology and future growth opportunity
- Insightful and strategic recommendations by applying a working knowledge of the market

The World of Metal Business Event is being conducted at a time when the world is looking to India in terms of Economic Cost Country sourcing. It aims to showcase and provide visibility of our products and capabilities.

Frost & Sullivan is pleased to be associated with World of Metals, the specialized International B2B Exhibition for metals and metallurgical industry, which brings together the key stakeholders to encourage business collaboration.



Imtiaz Ahmed
Brand Manager- Asia Pacific
ExxonMobil Lubricants
Private Limited

In the global iron and steel industry, demands on productivity have never been greater. According to the latest report by International Iron and Steel Institute (IISI), India is the 4th largest steel producer. To meet rising demand of the industry, machines need to stay as efficient and profitable as possible. Machinery lubrication enables a new level of productivity from the equipment in some of the harshest environments — including high temperatures and heavy loads.

At Mobil, innovation, technological leadership and application expertise lie at the core of our product portfolio of advanced lubricants solutions for companies across all sectors. Backed by over 100 years of industry expertise, the team behind Mobil Industrial Lubricants continues to set new benchmarks in lubrication excellence to help its customers by:

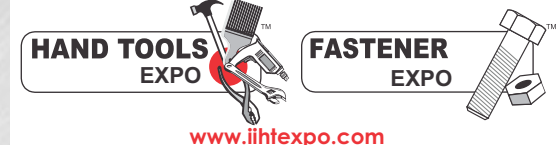
- Extending lubricant and equipment life
- Minimizing maintenance costs
- Reducing energy consumption
- Boosting productivity

ExxonMobil is pleased to work with World of Metals, the specialized International B2B Exhibition for metals and metallurgical industry that brings key stakeholders from the industry under one roof and boost business collaborations.

THE ORGANIZERS OF



CO-LOCATED SHOWS



13 - 15 September 2015 | Bombay Exhibition Center, Mumbai, India

Wish to Thank
ALL PARTICIPANTS FROM

Belarus, China, Germany, France, India, Italy, Poland, Russia, Spain, Switzerland, United Arab Emirates, United Kingdom, United States of America

&
Also Grateful to



सत्यमेव जयते

Ministry of Earth Sciences
GOVERNMENT OF INDIA

INDUSTRY



MEDIA



Retrospect - IMEX and Co-located Events

13 - 15 September 2015 | Bombay Exhibition Center, Mumbai, India



224 Leading Exhibitors from
13 Countries

Belarus, China, Germany, France, India, Italy, Poland, Russia, Spain, Switzerland, UAE, UK & USA

7000 Sqm
Gross Exhibition Area

5652 Trade Visitors
from **25 Countries**

Including

Africa, China, Ethiopia, Germany, Hong Kong, India, Italy, Japan, Kenya, Korea, Kuwait, Malaysia, Poland, Qatar, Russia, Saudi Arabia, Singapore, Switzerland, UAE, United Kingdom, USA, Vietnam

Supported by



सत्यमेव जयते

Ministry of
Earth Sciences
Govt. of India



Exclusive Knowledge Partner

FROST & SULLIVAN

Special Technology Pavilion by
**Liaoning Anshan Municipal
Bureau of Foreign Trade
and Economic Cooperation
China**



Launch of White Paper by
Frost & Sullivan



Silver Partner

Mobil
Industrial Lubricants



Technical Conference on
**"Metal Industry: A Basket
of Opportunity to Harness"**
Organised By
Frost & Sullivan



Asian Metallurgy Summit
Organised By
Steel World & Metal World

Day 1 | 13th, Sept. 2015

A Seminar Focusing On the Latest Technologies, Process Know How's, Machinery and Equipment in Metallurgical Sector- **Organised By Chandekar Business Media**

PANEL DISCUSSION

- Role of Technology in Metallurgical Industry



Day 2 | 14th, Sept. 2015

"Metal Industry: A Basket of Opportunity to Harness"

By Frost & Sullivan

Exclusive Knowledge Partner of World of Metal

Session 1

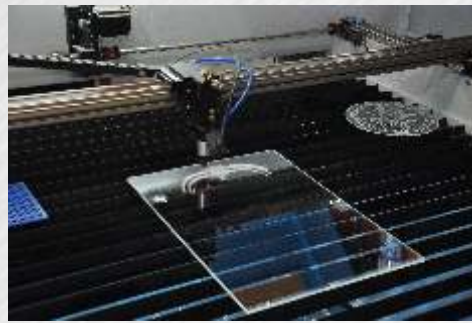
Increasing global urban population is expected to drive metal consumption in the global market

Session 2

Increased investments in Infrastructure and manufacturing sectors would keep fueling the demand for both ferrous and nonferrous metals in Indian market

Session 2

Penetration in usage levels of metal market is expected to increase rapidly owing to technological upgradations in the end user segments



International Business Networking Programs

by Liaoning Anshan Municipal Bureau of Foreign Trade and Economic Cooperation, China

- Anshan Heavy Steel Sheet Processing Co.,Ltd
- Anshan Hongyuan Environment And Energy Co.,Ltd
- Anshan Liheng Magnesite Product Factory
- Liaoning Fu-An Heavy Industry Co., Ltd
- Liaoning Weierma Large Steel Pipe Manufacturing Co., Ltd
- Liaoning Zizhu Group Co., Ltd.
- MCC Liaoning Dragon Pipe Industries Co.,Ltd
- Rongxin Power Electronic Co.,Ltd.

14th September 2015

- New Technologies in Steel Manufacturing
- Next Generation Steel for Construction and Engineering Industries
- New Developments in Oil & Gas industry
- New Mining Technologies for India
- New Technology for Water Treatment & Supply

15th September 2015

- New Developments in Refractories



Exhibitor Profile

- Abrasive Tools
- Assembling Systems and Industrial Robots
- Automatic Control Systems
- Bar, Section and Tube Working Machines
- Boring Machines
- Die Casting Machines
- Drilling Machines
- Electro Erosion Machines
- Electro-discharge Machines
- Finishing and Cutting Tools
- Flexible Manufacturing Systems
- Forging Machines
- Gear Cutting and Finishing Machines
- Grinding Centres
- Hardening and Heating Machines
- Honing, Lapping, Polishing and Deburring Machines
- Hydraulics & Pneumatics
- Lathes
- Machines for the Production of Bolts, Screws, Nuts and Rivets
- Machines for Unconventional Operations
- Machining Centres
- Material Handling Equipments
- Measuring and Testing Systems
- Milling Machines
- Plastic Processing Machines
- Presses
- Process Control Systems
- Process Monitoring Systems
- Production Control and Networks
- Sawing and Cutting-off Machines
- Screwing and Threading Machines
- Sheet Working Machines
- Slotting and Broaching Machines
- Special Production Machines
- Special Purpose Machines
- Testing Machines
- Wire Forming Machines
- Wood Working Machines
- Work and Tool Holders

The List is not Exhaustive



Visitor Profile

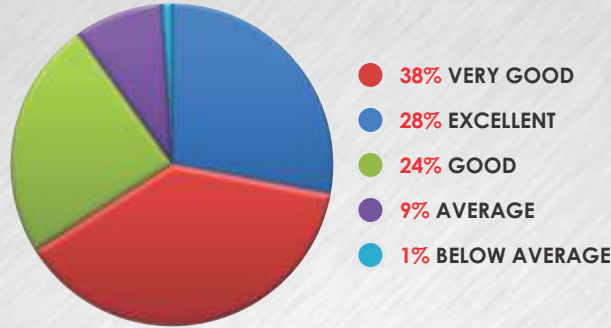
- Aerospace
- Agricultural Machinery
- Auto components
- Automotive
- Chemicals
- Computer Peripherals
- Defense
- Earth Moving Equipment
- Electrical & Electronics
- Food Processing Equipment
- Household Appliances
- Industrial Machinery
- Packaging Machinery
- Pharmaceuticals
- Plastics
- Printing Machinery
- Pumps & Diesel Engine Industry
- Railways
- Textile Machinery

The List is not exhaustive

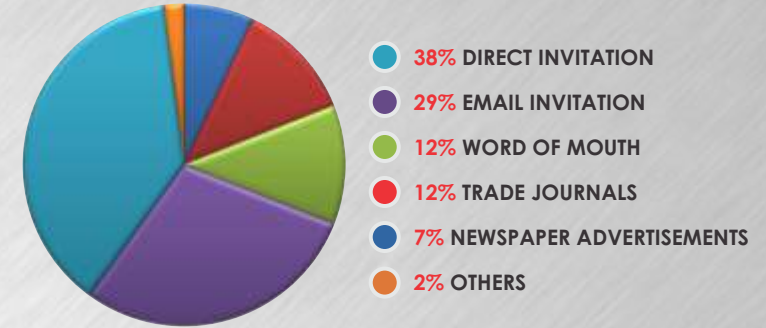
Visitors Turnout

Day	Show Timing	No. of Visitors
Day 1	10 am - 6 pm	2,002
Day 2	10 am - 6 pm	2,032
Day 3	10 am - 4 pm	1,618
Total - 5,652		

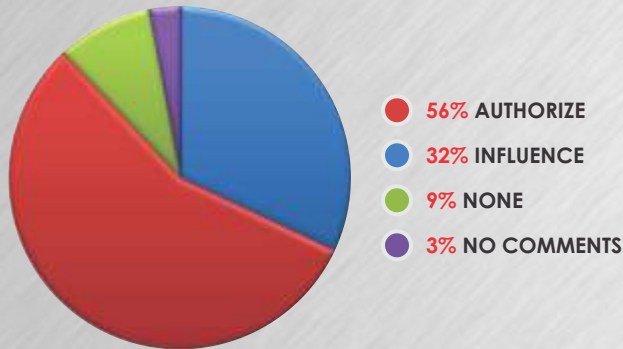
Rating the Exhibition



Source of Information About the Show



Role in decision making process



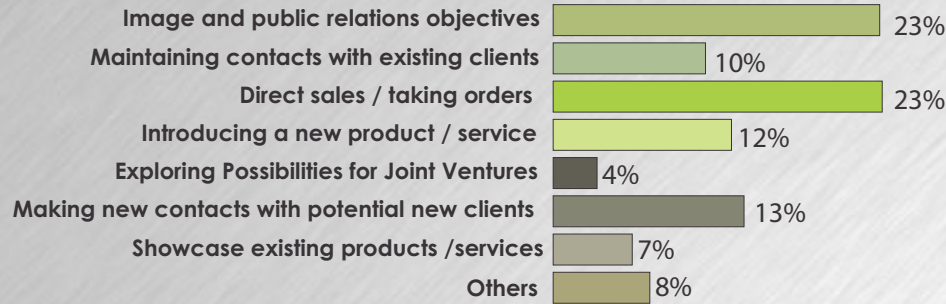
Key Sectors of Interest

- Process Control Systems
- CAD/CAM Production Equipment
- Turning Centres
- Machining Centres
- Grinding Centres
- Special purpose machines
- Lathes
- Drilling machines
- Sawing and cutting-off machines
- Presses
- Forging machines
- Wire forming machines
- Abrasive tools

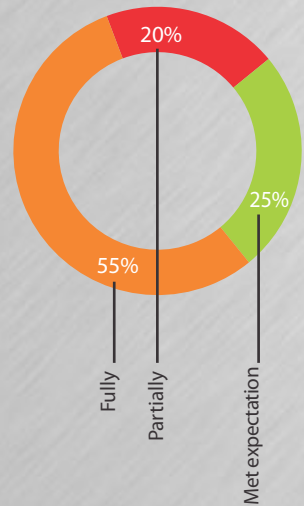
Factors which influenced their visit

- Opportunity to buy new products
- Variety of products on display
- Networking Opportunity with Industry Leaders
- New Suppliers
- To gather general information
- Opportunity to look for dealerships

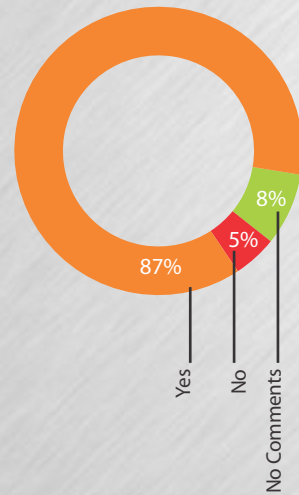
Objective of Participation



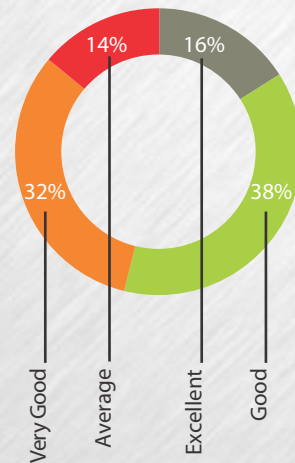
Accomplishment of Participation Objectives



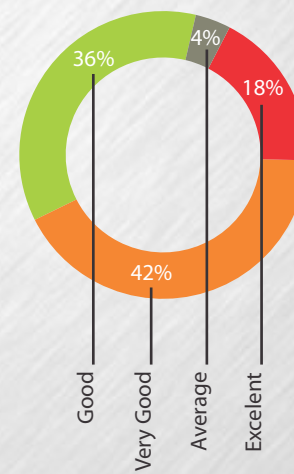
Cost Effectiveness in Participation



Exhibition Arrangements



Quality of Business Visitors





From its inception as a small entrepreneur in Mumbai, Citizen has grown to become one of the leading Technology provider covering segments of various Industrial equipment's, specializing in XRF Machines-Proud owner of German Technology, Laser Marking ,Laser Spot Welding using Italian Technology, Wide Range of Industrial Balances with Global Sales and Services.



Han's Laser Technology Industry Group Co., Ltd, a public company that is established in 1996, has now become the flagship of Chinese national laser industry and the world's famous laser equipment manufacturer. Han's Laser went public in Shenzhen Stock Exchange Market in 2004. And so far, its market value reaches more than 2.15 billion USD.Han's Laser has more than 200 machine models, including Laser Engraving/Marking Series, Laser Welding Series, Laser Cutting Series, Sub-Surface Engraving Series, Laser Display Series, and so on.



Mehta Cad Cam System is the oldest and largest company in the field of laser and CNC Technology. We manufactured fiber laser metal cutting machine in different voltage and sizes to cut different thickness of SS, MS, aluminum from 1 mm to 10 mm. We also manufacture fiber laser marking machine and plasma cutting machine. We have our manufacturing unit and H.O. at Ahmedabad along with 15 branch offices across all over India with 350 qualified people to provide quick sales and service support.



Distributor For Solvent Based Inkjet Printer, Eco Solvent Based Inkjet Printer, Uv Flatbed Printer, Laser Engraving Machineries, Cnc Wood Engraving Machineries, & Upvc Window Welding Manufacturing Machineries.



We are pleased to introduce ourselves as a sole selling distributor of M/s GRAPHTEC CORPN., JAPAN who is renowned manufacturer in Japan for their products like Cutting Plotters, Large-format Flatbed Cutting Plotters for Packaging Industries etc in India since 1980 and Yueming Laser Technology Co., Ltd. provides a range of Lasers for use in application range from Cutting, Engraving and Marking of wide industry field.



We are "Government of Gujarat" Approved industrial Infrastructure Park Developers, Please Contact for your industrial Plots-Land Requirements at Steel India. (Crisil Rated + ISO Co.)899/4,G.I.D.C, Makarpura, Vadodara-390010.Gujarat. India. Off: 0265-2644786/2630786-2644986. Mob: +919824024786. We have Developed three park at Vadodara (1). at savli, manjusar Vadodara.(2) Waghodiya, Vadodara and (3) Por, Vadodara.



Omkar Supranational private limited an ISO 9001:2008 Company supplies high-end engineering products for Indian market. We are an engineering goods marketing company, importing engineering products for our customers in India. We source machinery spares, accessories and consumables from all over the world and supply to our customers as per their requirements.

“Infrastructure and service is good...”

Vivek Kumbhojkar

Director, Omkar Supranatural Pvt. Ltd., India

“It was quite a good show and we really appreciate your efforts. We thank all your team who is totally cooperative and wish these events happen more frequently. We are also happy to inform you that we have got many prospective buyers under one roof. Thanks once again and see you soon to contact us in future interactions.”

Pradeep Desai

Sales Manager, IR Technology, India

“Satisfied with your exhibition services. Had a good experience. Received good enquiry and overall a very good experience. We will definitely take part next year.”

Kirit Vadalia

Executive Committee Member, vadodra Chamber of Commerce and Industry, Horizon Industrial Park, India

“Everything was well organized. Many people with whom we just communicated by e mail, we met them here personally. Hope the business will go well.”

Wolfgang Kulow

Director, Kipling Holding LLP, Belarus

“For us to promote USETEC trade fair in Germany, the UMEX show was very good..Thanks to the organizing team for being helpful in every matter. Having an Indian staff also helped because of the hindi language. We will be happy to continue the co operation UMEX-USETEC over the next years...”

Gregor Jeziorkowski

Marketing and Exhibitor Service, Hess GmbH, Germany

“The event was organized nicely and the quality of visitors was also good.”

Vardhaman Shah

Director, Suresh Indu Lasers Pvt Ltd, India

“First time we participated in this fair: Excellent support through e mail marketing, sms and interviews. Well organized and professional success. Good visitors from trading can give more information after evaluation.”

Dheepan Ramalingam

General Manager, Ringfeder Power Transmission India Private Limited, India



SEE YOU AT

INEXTM
MACHINE TOOLS EXPO

10 - 12 AUGUST 2016 | PRAGATI MAIDAN, NEW DELHI, INDIA





About Organisers

International Trade and Exhibitions India Pvt. Ltd.

International Trade and Exhibitions India Pvt Ltd - A part of the ITE GROUP PLC UK, which has 31 offices in 17 countries worldwide and organizes over 240 leading trade exhibitions and conferences each year, in 21 countries, including specialized exhibitions in Mining and Metallurgy, Metals, Oil and Gas, Industrial and Manufacturing, Power and Energy, Building and Construction, among others. ITEI, which presently organizes a number of annual trade events and co-coordinates the participation of Indian companies at ITE's various events around the world, has ambitious growth plans of expanding its existing events and launching new events that will provide business opportunities for India's growing industries.

Contact us for more information and Space Booking



INTERNATIONAL TRADE AND EXHIBITIONS INDIA PVT LTD

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