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IMEXTM

MACHINE TOOLS EXPO

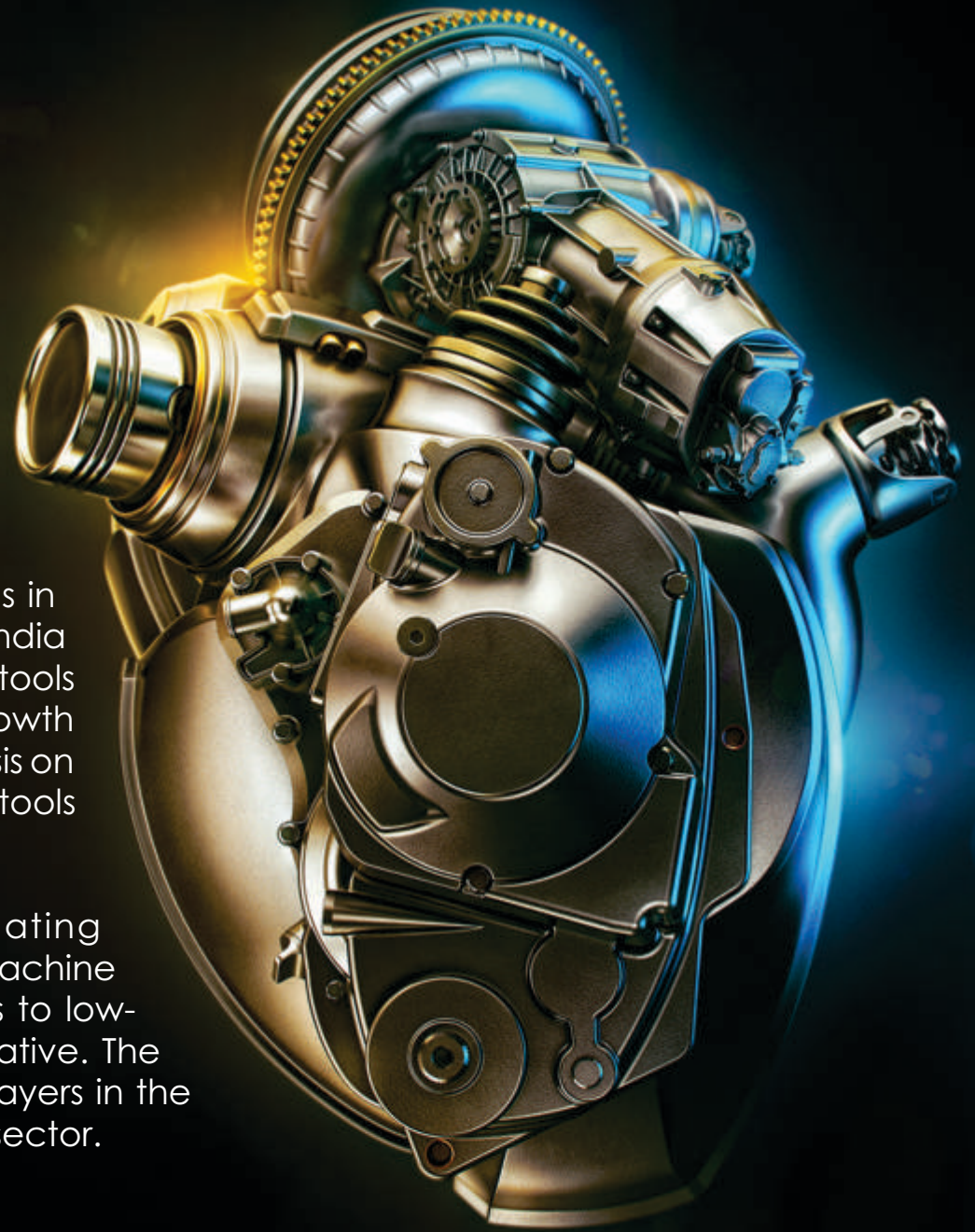
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International Exhibition on Latest
Machine Tools and Engineering Products
10 - 12 August 2016 | Pragati Maidan, New Delhi, India

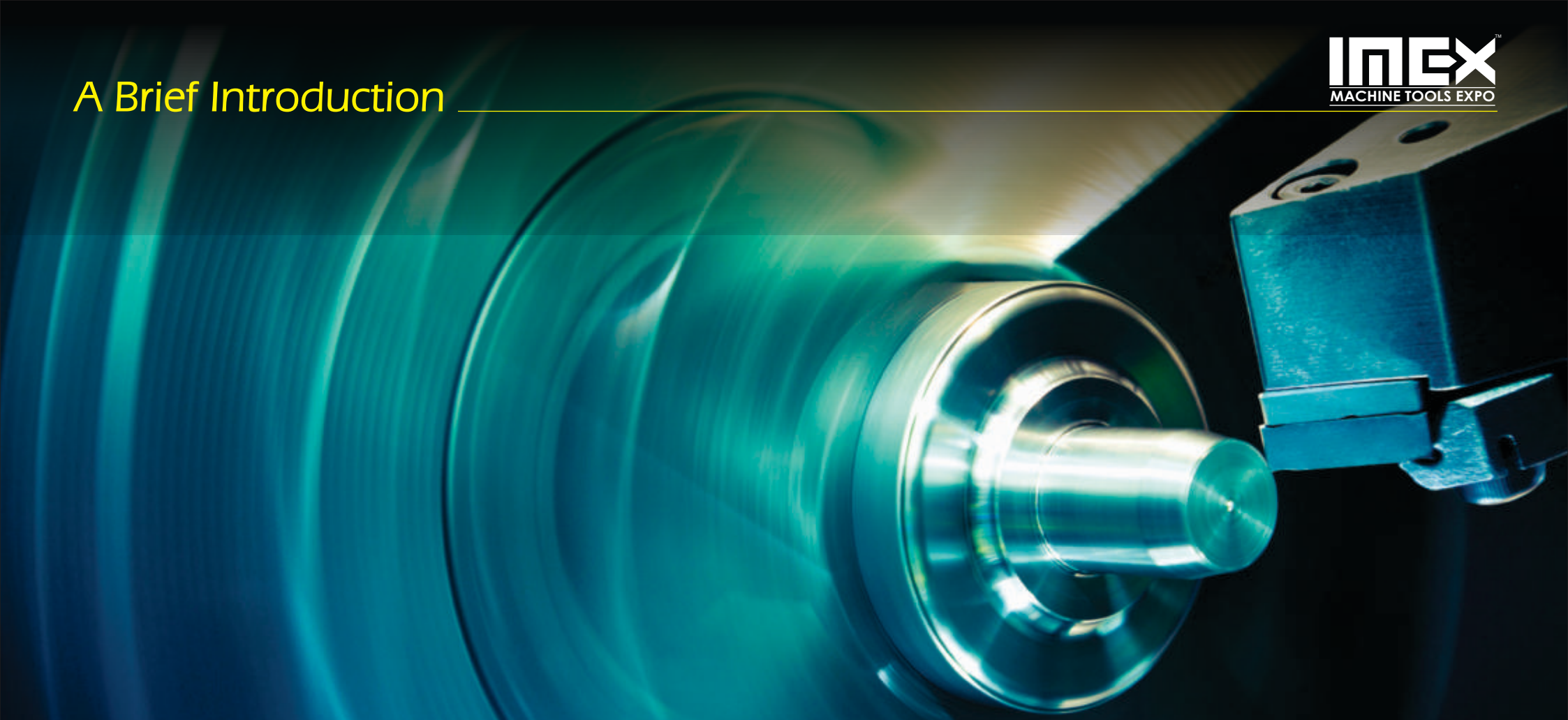
Indian Machine Tools Industry

Machine Tools Industry in India has been getting the much needed boost from the “Make in India” initiative of the Government of India. As part of this initiative, several international firms have been entering the Indian machine tools sector through joint ventures or by setting up wholly owned subsidiaries in India; making the industry grow exponentially. Currently India ranks 14th in production and 10th in the consumption of machine tools in the world, as per the 2015 Gardner Business Media survey. India is all set to become a key player in the global machine tools industry. In times to come, India is likely to see substantial growth in high-end machine tool manufacturing, and with emphasis on Make in India and manufacturing growth, the machine tools sector will serve as the mother industry.

According to industrial experts, due to the stagnating manufacturing capacity and falling growth rate for the machine tools industry in the developing economies, shifting focus to low-cost, high-skill geographies like India, has become imperative. The Indian machine tools industry comprises of around 160 players in the organised sector and around 400 units in the small ancillary sector.



A Brief Introduction



IMEX is India's leading international business exhibition on machine tools. The steady growth of the event, which has already seen 10 editions, is a reflection of the increasing capabilities as well as the potential of Indian machine tools sector. The previous edition of IMEX and co-located shows witnessed global participation from 13 countries with 5652 trade visitors to the leading B2B platform for the machine tools industry.

Over the years IMEX has proved to be the ultimate facilitator for B2B cooperation between manufacturers and consumers of all hues connected to Engineering, Machinery and Manufacturing industry. IMEX has been instrumental in driving the growth of Indian Machine Tools Industry and its key emphasis is on showcasing the latest technologies and equipment catering to Engineering and Machine Tools Industry. IMEX 2015 was one of the largest specialised-trade fair that attracted buyers and manufacturing professionals and enhanced technology efficiency across sectors of Aerospace, Food Processing, Packaging, Pharmaceuticals, Printing, Railways, Pumps and Diesel Industry and other allied sectors. IMEX 2015 was built on the exceptionally good response of previous editions held in the past, which set new standards in terms of increased footfalls, as well as, new serious enquiries and business generation



224 Leading Exhibitors from
13 Countries

Belarus, China, Germany, France, India, Italy, Poland, Russia, Spain, Switzerland, UAE, UK & USA

7000 Sqm
Gross Exhibition Area

5652 Trade Visitors
from **25 Countries**

Including

Africa, China, Ethiopia, Germany, Hong Kong, India, Italy, Japan, Kenya, Korea, Kuwait, Malaysia, Poland, Qatar, Russia, Saudi Arabia, Singapore, Switzerland, UAE, United Kingdom, USA, Vietnam

Supported by



सत्यमेव जयते

Ministry of
Earth Sciences
Govt. of India



Exclusive Knowledge Partner

FROST & SULLIVAN

Special Technology Pavilion by
Liaoning Anshan Municipal Bureau of Foreign Trade and Economic Cooperation China

Silver Partner

Mobil™
Industrial Lubricants



Launch of White Paper by
Frost & Sullivan



Technical Conference on
“**Metal Industry: A Basket of Opportunity to Harness**”
Organised By
Frost & Sullivan



Asian Metallurgy Summit
Organised By
Steel World & Metal World

The Exhibition

13 - 15 September, 2015

Bombay Exhibition Centre
Mumbai, India

7,000 Sqm Gross Exhibition Area

224 Leading Exhibitors from
13 Countries

5652 Trade Visitors
From 25 Countries

Exhibitor Profile

- Abrasive Tools
- Assembling Systems and Industrial Robots
- Automatic Control Systems
- Bar, Section and Tube Working Machines
- Boring Machines
- Die Casting Machines
- Drilling Machines
- Electro Erosion Machines
- Electro-discharge Machines
- Finishing and Cutting Tools
- Flexible Manufacturing Systems
- Forging Machines
- Gear Cutting and Finishing Machines
- Grinding Centres
- Hardening and Heating Machines
- Honing, Lapping, Polishing and Deburring Machines
- Hydraulics & Pneumatics
- Lathes
- Machines for the Production of Bolts, Screws, Nuts and Rivets
- Machines for Unconventional Operations
- Machining Centres
- Material Handling Equipments
- Measuring and Testing Systems
- Milling Machines
- Plastic Processing Machines
- Presses
- Process Control Systems
- Process Monitoring Systems
- Production Control and Networks
- Sawing and Cutting-off Machines
- Screwing and Threading Machines
- Sheet Working Machines
- Slotting and Broaching Machines
- Special Production Machines
- Special Purpose Machines
- Testing Machines
- Wire Forming Machines
- Wood Working Machines
- Work and Tool Holders



Visitor Profile

- Aerospace
- Agricultural Machinery
- Auto components
- Automotive
- Chemicals
- Computer Peripherals
- Defense
- Earth Moving Equipment
- Electrical & Electronics
- Food Processing Equipment
- Household Appliances
- Industrial Machinery
- Packaging Machinery
- Pharmaceuticals
- Plastics
- Printing Machinery
- Pumps & Diesel Engine Industry
- Railways
- Textile Machinery

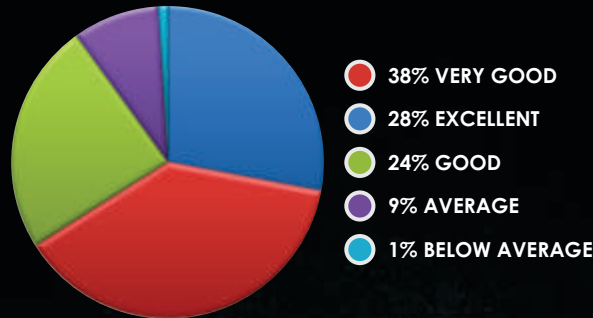


Visitor Statistics

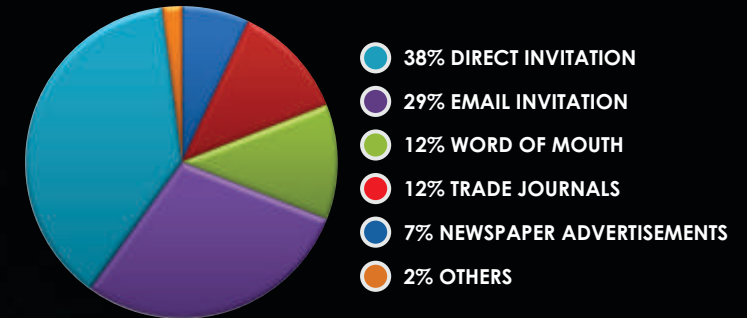
Visitors Turnout

Day	Show Timing	No. of Visitors
Day 1	10 am - 6 pm	2,002
Day 2	10 am - 6 pm	2,032
Day 3	10 am - 6 pm	1,618
		Total - 5,652

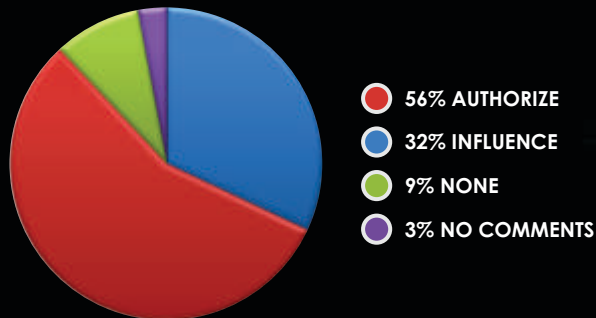
Rating the Exhibition



Source of Information About the Show



Role in decision making process



Key Sectors of Interest

- Process Control Systems
- CAD/CAM Production Equipment
- Turning Centres
- Machining Centres
- Grinding Centres
- Special purpose machines
- Lathes
- Drilling machines
- Sawing and cutting-off machines
- Presses
- Forging machines
- Wire forming machines
- Abrasive tools

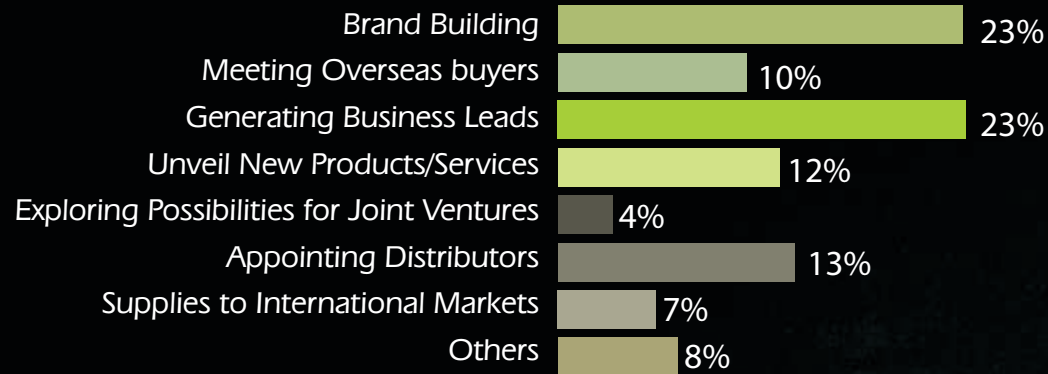
Factors which influenced their visit

- Opportunity to buy new products
- Variety of products on display
- Networking Opportunity with Industry Leaders
- New Suppliers
- To gather general information
- Opportunity to look for dealerships

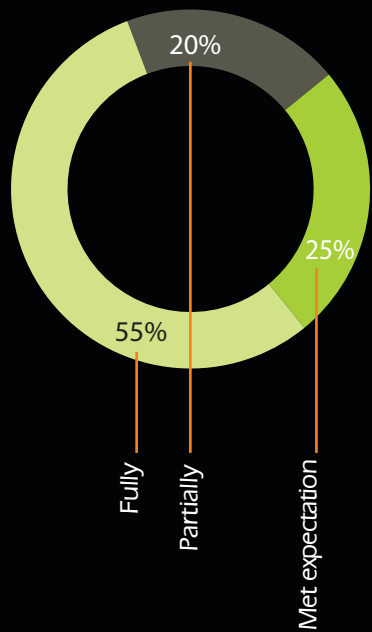


Exhibitor's Feedback

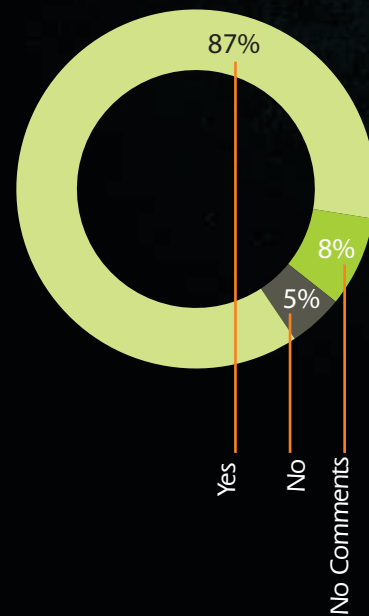
Objective of Participation



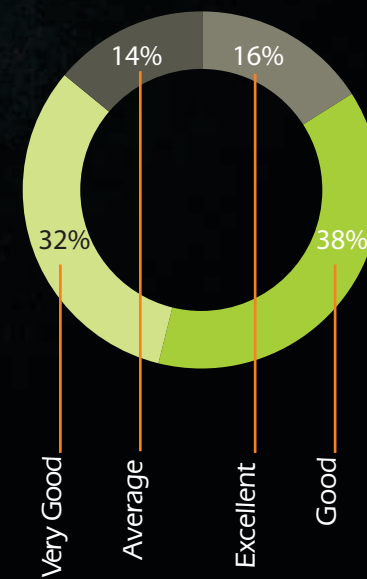
Accomplishment of Participation Objectives



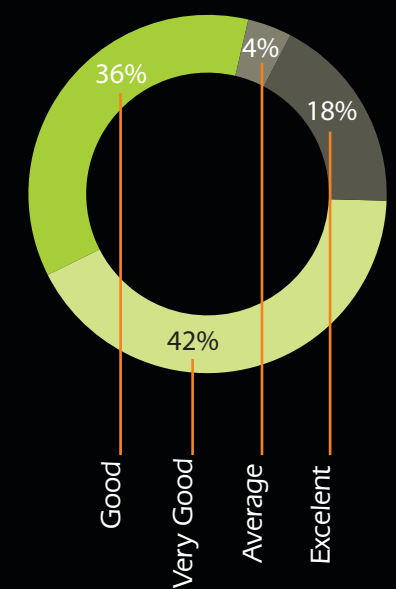
Cost Effectiveness in Participation



Exhibition Arrangements

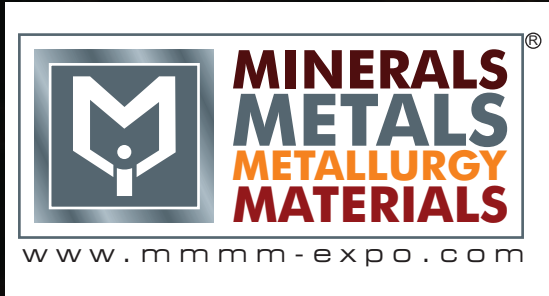


Quality of Business Visitors



Co-located Shows with **IMEX** MACHINE TOOLS EXPO

5 highly specialized concurrent shows, to create a mega business platform for **Metal, Machinery, Technology, Engineering and Tools sectors in India**



International Exhibition on
Hand Tools, Power Tools
and Industrial Tools Industry



International
Exhibition on
Fastener Industry



Pumps, Valves &
Compressors
Gears, Motors & Controls
Bearings, Shafts & Couplings



International
Exhibition on Cutting
and Welding Equipment

Unlimited Opportunities at IMEX 2016

AS AN EXHIBITOR

- Display your latest machinery, technology, products and services to highly focused trade visitors, trade media and delegations
- One to one interaction with the industry at one location
- Brand building among industry and end users
- Explore new business and investment opportunities

AS A SPONSOR

- Benefit from an ideal time, place and opportunity to get noticed
- Stand out from the crowd
- Enhance your leadership status
- Project a long lasting brand image to a targeted audience

AS A VISITOR

- Find about the latest technology, machinery and services available in the market
- Find availability of raw materials, alternate suppliers of machinery, equipment and spares
- Find about sources of investments & funding
- Find networking Opportunities with professionals & skilled manpower

Contact us for more Information



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